2015 Accomplishments and Highlights

For 28 years NeighborWorks® Sacramento has been committed to providing opportunities for successful homeownership and strong communities through quality education, affordable lending, supportive partnerships and dedicated leadership. This year was no different as we continue to analyze, adjust and adapt to the housing changes that are going on around us. These attributes are part of our leadership strength and our culture.

NeighborWorks® Sacramento operates in 19 counties in Northern and Central California which encompasses both urban and rural communities with different housing needs. With the help from our existing and new partnerships our service area has expanded from 11 to 19, reaching out to even more individuals who will now have access to our affordable housing programs and services.

2015 has been another dynamic year for our growing organization. We could not have done it without the support from our friends, donors and supporters. As we move into 2016, we have identified our goals and accomplishments for the year and hope you will continue to join us as we continue to grow.

We are pleased to present to you our 2015 Accomplishments and Highlights.

Homebuyer Education and Counseling
881 Individuals received Pre-Purchase Homebuyer Education and Housing Counseling.
313 received Foreclosure Prevention Services.
82 were able to save their homes from foreclosure.

Homes developed and sold to homebuyers
43 properties were acquired and rehabbed totaling $3,737,185.
Homes Sold:
17 properties sold totaling $3,726,220
New Construction:
5 homes built and sold to new homeowners totaling $943,662

Realty Services:
23 Escrows closed totaling $5,097,720
Loans for home purchase:
222 down payment assistance & closing cost totaling $3,514,680.
19 First Mortgages totaling $2,956,087.
229 new homeowners created.

Community Impact
Oak Park Farmers Market
27 markets were held this year with a total of 15,000 attendees totaling $150,000 in healthy food sales and $38,000 in EBT match.

Oak Park Crop Swap
59 families participated in exchanging fresh fruit and vegetables

National NeighborWorks Week
50 volunteers completed 3 projects for a total of 150 volunteer hours

Paint the Town
10 teams/150 volunteers completed 20 neighborhood beautification and improvement projects on one day

Hand in Hand Toy Drive
304 children were able to receive toys this year through Hand in Hand
OUR CLIENTS
The underlying goal of the activities NeighborWorks® Sacramento holds is to support the long-term financial success of local homeowners. In turn, this creates a stronger community that benefits everybody regardless of their income level or background. Below are demographics of the clients we served in 2015.

<table>
<thead>
<tr>
<th>Client Information</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total clients served</strong></td>
<td>953</td>
</tr>
<tr>
<td><strong>Counties served:</strong></td>
<td></td>
</tr>
<tr>
<td>El Dorado</td>
<td>2%</td>
</tr>
<tr>
<td>Placer</td>
<td>5%</td>
</tr>
<tr>
<td>Sacramento</td>
<td>65%</td>
</tr>
<tr>
<td>San Joaquin</td>
<td>10%</td>
</tr>
<tr>
<td>Santa Clara</td>
<td>1%</td>
</tr>
<tr>
<td>Solano</td>
<td>3%</td>
</tr>
<tr>
<td>Stanislaus</td>
<td>4%</td>
</tr>
<tr>
<td>Sutter</td>
<td>1%</td>
</tr>
<tr>
<td>Yolo</td>
<td>7%</td>
</tr>
<tr>
<td>Yuba</td>
<td>2%</td>
</tr>
</tbody>
</table>

Thank you to all of our contributors for making 2015 another successful year!

American Pacific Mortgage  Elise Grimes
Bank of America  Eugene Lee
Bank of the West  GALA Construction
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Union Bank Foundation  Val Indruik
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Yolo Federal CU
AND MANY MORE!