

2013 Highlights and Accomplishments



To date we served **1,637 individuals** through our programs and services. Creating **289** new homeowners in our region.

Homebuyer Education and Counseling

Preparing for HomeOwnership Workshop
Sacramento- **452**
Stockton- **87**

FHA appointments	Pre-Purchase appointments
Sacramento 87	Sacramento 663
Stockton 19	Stockton 69

250 individuals received **Online Homebuyer Education**



Foreclosure Mitigation Services

- Sacramento had **380** appointments
- Stockton had **211** appointments
- The Help Center provided foreclosure solutions to **1,426** individuals

Home Purchase Lending

Deferred DPA- Cal Home-NW
• **9** at **\$211,700**

NW LIFT
• **277** at **\$4,155,000**

City funded DPA
• **16** at **\$676,420**

First Mortgages
• **9** at **\$1,212,583**

Rehab, HOME, CDBG, HPG
• **7** at **\$245,108**



Property Development

Acquisition/ Rehab/Resale NSP

- Sacramento-**5**
- Stockton- **6**

Acquisition/ Rehab/Resale
Non -NSP

- Sacramento-**17**
- Stockton-**6**



Community Building and Events

- OP Farmers Market EBT sales **\$31,768**
- OP Farmers Market providing healthy food access to **13,600 people**
- We completed **3** NeighborWorks week projects
- There were **13** Paint the Town projects in Oak Park
- There were **24** CLI resident participants
- **165** individuals participated in the Oak Park Crop Swap participants, **9** pounds of resident grown product.
- **294** children rec'd toys from the Hand in Hand toy program
- We had **137** event volunteers totaling **548** hours

Realty Services

- Escrows closed (properties) Sacramento-**39**
- Percent w/dual Agency -Sacramento **20%**
- Escrows closed (referral earned)-Stockton **6**

