



2017 Accomplishments and Highlights

NeighborWorks® Sacramento Region has been committed to providing opportunities for successful homeownership and strong communities through quality education, affordable lending, supportive partnerships and dedicated leadership.

Over the last **30 years**, NeighborWorks® Sacramento Region has helped more than **3,300 families become homeowners**, provided locally grown food to thousands of families, and completed hundreds of neighborhood improvement projects.

Although we provide a full range of programs and services each were developed in response to the needs of our customers and to challenges identified by community leaders and other community stakeholders.

With your support, we are able to continue our work and have an even greater impact! Thank you to our friends and supporters who helped to make this happen.

We are pleased to present to you our **2017 Accomplishments and Highlights** from all of us at NeighborWorks® Sacramento Region

Pam Canada, President & CEO
 Eugene Lee, Board President



HomeOwnership Services

Through our HomeOwnership Services, we offer pre-purchase counseling, homebuyer education, financial fitness and e-home services.

- 512** customers attended the homebuyer and Purchase Planning Workshops
- 34** customers received foreclosure prevention counseling
- 58** customers attended Financial Fitness Workshops
- 66** customers achieved their goal of homeownership
- 1153** customers received eHome Workshops



Real Estate Development & Realty Services

Through Real Estate Development & Realty Services, we renovate distressed properties, develop vacant land for the purpose of building affordable single-family homes. Through our Realty Services we assist our customers through the closing of escrow.

- 10** new construction: Self-Help Housing in Williams, CA
- 3** acquired properties
- 9** completed home renovations
- 66** community Housing Services: City of Citrus Heights, Davis, Winters, Woodland & Yuba City
- 10** City of Roseville-Owner property rehab
- 16** escrows closed



Community Impact

Through Community Impact, we focus on creating access for healthy local fresh food, collaborating with partners to provide resources for families during the holidays, work with residents to develop leadership skills and beautifying homes one neighborhood at a time.

Oak Park Farmers Market

- 26** markets were held at McClatchy Park
- \$27,729** in Electronic Benefit Transfer (EBT) customer sales to purchase fresh food. With support from our funders we are able to provide a dollar to dollar match to our EBT customers
- 947** EBT customers visited our market
- 17** cooking demonstrations were held at the market from our local chefs



Oak Park Skill Swap

- 6** presentations were held providing information to customers on how to grow their own food
- 140** families and individuals participated in skill swap

Paint the Town

- 19** painting and home improvement projects completed in the Del Paso Heights neighborhood
- 170** volunteers completed **700 hours** of hard work and sweat at Paint the Town
- 5** sponsors totaling **\$14,500** and **6** in-kind donors totaling **\$9,000** to purchase tools, paint, materials and other items related to Paint the Town.



Hand in Hand Toy Drive

- 109** applications were received from low to moderate income families for holiday toys
- 356** children received toys from Hand in Hand